



Crop Specialist – Lettuce North America

Do you want to be part of the world's largest, most diversified, and innovative lettuce team? Are you on top of the latest high-tech developments in horticulture? Do you have experience in sales in the vegetable seed industry? Then you are the Crop Specialist we are looking for to join our Rijk Zwaan USA Team in Salinas, California.

What does your job as Crop Specialist Lettuce at Rijk Zwaan USA look like?

As Crop Specialist, you fulfill an essential role in the sales and coordination of crops activities in North America. You frequently visit customers to give technical support and to promote our varieties. You work in close contact with your international Rijk Zwaan colleagues, such as Breeders, International Crop Specialists and local business partners.

Additionally, you are responsible for:

- Providing technical support to growers by clearly understanding their needs
- Collecting market information and variety requirements from partners throughout the vegetable chain
- Developing new opportunities by planning and assessing trials in the field
- Building a valuable network within the company and with external relations
- Sales and Marketing Campaigns for the crops involved

Your contribution:

For this position, we are also looking for an energetic, enterprising and self-supporting person. You have good analytical skills and are well versed with modern horticulture technology. You are resourceful, ambitious and you take initiative. Good social skills, a team mentality and the ability to establish and develop contacts and relations are indispensable qualities. You have a good reputation of ethical and credible behavior. For this position, frequent travelling is required within Canada, the USA and Europe. In addition, we are looking for the following qualifications.

- A completed bachelor degree in the field of horticulture or agriculture
- At least 5 years' relevant work experience in the vegetable seed industry

What can you expect from us?

As Crop Specialist, you will be part of the North America team responsible for the complete crop market in North America. Besides an enjoyable job involving contact with colleagues from various different departments and countries, we can offer you:

- Various training courses through our very own Rijk Zwaan Academy
- The freedom to take initiative and work on your own development
- A team-oriented working atmosphere

Excellent full benefits

Health, Dental and Life Insurance, Long Term Disability, FSA, Employer Funded Health Reimbursement Account (HRA), Family Fitness Benefit, and exceptional 401k Matching Program.

Are you interested to apply?

Please upload your resume and cover letter to:

https://recruiting.myapps.paychex.com/appone/MainInfoReq.asp?R_ID=5773856

You can address your cover letter to Eric Christianson, Sales Manager Rijk Zwaan USA.

Our human resources department will consider your application carefully, which may take some time. You will hear from us as soon as possible. An assessment will be part of the procedure.

Salary Range \$75k - \$125k Per Year

Rijk Zwaan USA starting base salary ranges are determined by location, role, and level and reflect a minimum and maximum target for new hires for this position across all of our US locations. Within the base salary range, an employee's pay is determined by work location and other factors, including job-related skills, experience, and relevant education or training. Your recruiter or hiring manager can share more about the specific salary range for the position and required work location(s) during the hiring process.

Is Rijk Zwaan your new employer?

Rijk Zwaan USA with headquarters in Salinas California is one of the subsidiaries from where we support all commercial related activities in North America.

Rijk Zwaan is an international family company with a people-oriented culture. Rijk Zwaan is right at the start of the food chain. We develop vegetable varieties and sell the seeds

produced from them globally. We take great pride in contributing to the health and well-being of people all over the world. Rijk Zwaan currently employs over 3,900 people globally in over 30 countries. Our most important focus is the growth for our people: we give you every opportunity to use your own initiative and achieve your full potential. Working with colleagues to produce the best and tastiest vegetables. We continuously strive to work together towards a healthy future.